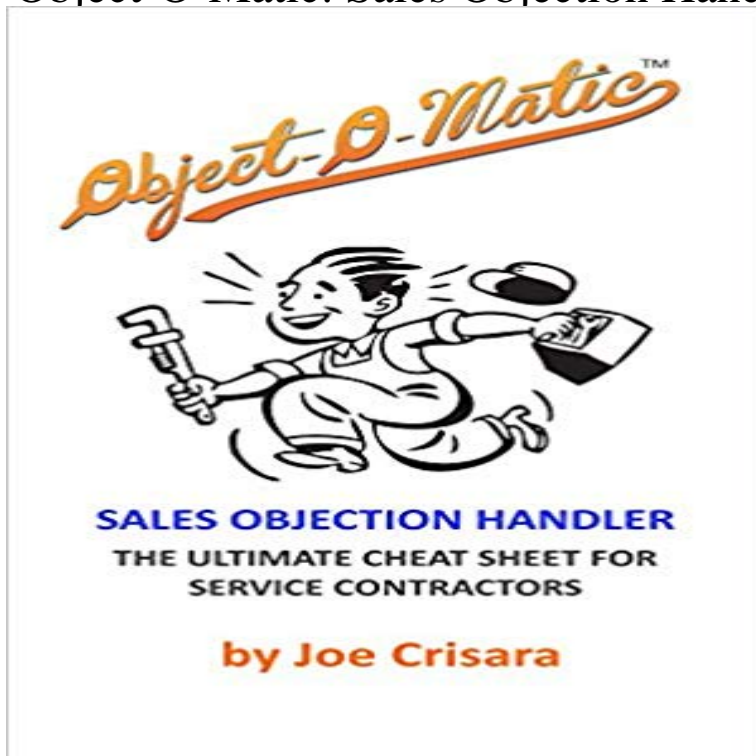


Object-O-Matic: Sales Objection Handler: The Ultimate Cheat Sheet



The Object-O-Matic EBook is an indispensable tool for handling sales objections...whats a sales objection? Anything a potential client might say to avoid making a commitment to purchase your services. The Object-O-Matic not only helps you handle common objections; it provides in-depth Laws of Persuasion and Sales Strategies so you know exactly why they customer is objecting you. This Ebook is for any service contractor who lost a job to another bidder. Be able to handle any objection... Your Price Seems To High, Im Going To Shop Around I Need To Talk To My Spouse I Can Get That Done Cheaper Somewhere Else We Dont Have The Money For This Well Get Back To You and many more... You will learn how to overcome more than two dozen of the most common objections given by customers. Its the ultimate cheat sheet!

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